
Nicole Ann Birringer

birringer@wisc.edu

Home (608) 335-6639

344 W. Dayton St. #1R
Madison, Wisconsin 53703

OBJECTIVE

Motivated, creative and hard-working University of Wisconsin-Madison business student seeking a full-time position to use and build upon my real estate knowledge and abilities.

EDUCATION

University of Wisconsin-Madison Madison, WI
Bachelor of Business Administration degree, December 2008
Major: Real Estate
GPA: 3.8 Major GPA: 3.86

EXPERIENCE

March 2008-Present

T. Wall Properties, Madison, WI

Intern

I am currently an intern with the Development Team at T. Wall Properties. It has been an excellent learning experience. I have had the opportunity to work in multiple areas of the development process, including land acquisition, due diligence, market research, and communication with local government officials.

May 2007-Sept. 2007

Randy Lenz Keller Williams/Vista Property Management, Madison, WI

Intern

I was a summer intern with Randy Lenz, a realtor at Keller Williams and owner of Vista Property Management, LLC. I assisted Randy and his office staff with residential listings and closings. I also worked extensively for his property management company, assisting with leases, evictions, and tenant issues. This internship provided me with knowledge both in the residential housing market and in property management.

ACTIVITIES

Real Estate Club

02/2006-present

This club is what inspired me to apply for Business School and major in Real Estate. I feel extremely lucky to have found a field that I enjoy learning about and a group of people that share the same interest.

HONORS

Dean's List (6 semesters)

Victor Albright Award of Academic Excellence

Lois Roemaker Language Achievement Scholarship

National Honor Society

SKILLS

Proficient in French

Strong computer skills and exposure to Microsoft Word, PowerPoint, Excel

Some experience with Argus

Public speaking, creative, organizational, and communication skills

Andrew H. LeGrand

legrand@wisc.edu
(414) 510-9834

Home Address

6316 N. Berkeley Blvd.
Milwaukee, WI 53217

Campus Address

620 Carroll St.
Madison, WI 53703

Objective

To obtain a full-time position in Real Estate that will allow me to utilize my analytical skills and bring dedication and energy to the work place.

Education

University of Wisconsin- Madison, Madison, WI
Bachelor of Business Administration degree, December 2008
Major: Real Estate & Urban Land Economics, Overall GPA: 3.5/4.0, Major GPA: 4.0/4.0

American University of Rome, Rome, Italy
Study Abroad Program, January-May 2007

Experience

Equity Group Investments, L.L.C., Chicago, IL
Real Estate Intern, May-August 2008

- Updated and assembled ARGUS models on office and retail space
- Created presentation given by Sam Zell to Mayor Daley of Chicago that will aid in survival of long standing mall
- Presented to the President of Real Estate on operating variance of core properties
- Analyzed investment opportunities such as the potential expansion of 1000 car parking garage
- Assisted the Asset Manager and Vice President of Real Estate with daily tasks

Wisconsin Union Catering, Madison, WI
Caterer, July 2007-May 2008

- Served food and drinks
- Provided excellent customer service while interacting with clientele

Milwaukee Admirals Hockey Club, Milwaukee, WI
Communications Intern, June-August 2006

- Started and published the first weekly newsletter under new team ownership
- Learned and contributed ideas to marketing strategies for a professional sports organization
- Worked to keep the team visible in the summer off-season
- Helped organize important training camp documents

Milwaukee Country Club, Milwaukee, WI
Waiter/Bartender, May-August 2005

- Served food and drinks
- Interacted with professional, influential clientele

Activities

Real Estate Club (September 2006-Present)

- Attended trip to Chicago to meet with several real estate firms

Intramural Hockey, Football and Soccer (February 2005-Present)

Delta Upsilon Fraternity (Fall 2004-Spring 2008)

- Participated and aided in annual philanthropy to raise money for Boys and Girls Clubs of America
- Stayed active in the area through community service

Finance and Investment Society (September-December 2005)

Enjoy Golf, Baseball, Hockey, Badger sports, Green Bay Packers, and Milwaukee Brewers

Skills

Experienced in Microsoft Word, Excel, PowerPoint, and ARGUS
Knowledge of VBA

Nicholas Adam McGibbon

725 W Washington Ave, Apt 205
Madison, WI 53715

mcgibbon@wisc.edu
651-295-6073

- EDUCATION** **UNIVERSITY OF WISCONSIN-MADISON** **Madison, WI**
Bachelor of Business Administration Degree, December 2008
Double Major: Real Estate and Urban Land Economics; and Finance, Investment, and Banking
Business GPA 3.85 Overall GPA 3.67
- HONORS** Dean's List (6/8 semesters)
National Dean's List
- EXPERIENCE**
- 05/2007 - Present **Harrison Street Real Estate Capital, LLC** **Chicago, IL**
Intern - Real Estate Private Equity
- Exposure to all facets of Real Estate Private Equity as well as different asset classes including student housing, senior housing, medical office, and self-storage, among others.
 - Assisting members in Acquisitions, Asset Management, Research, Fund Raising, Accounting, and Reporting.
 - Analyzing new acquisitions, including reviewing pro formas, building financial models, and creating Investment Committee Books.
 - Asset Management work consisting of analyzing financial statements of existing assets, creating return reports for existing assets, refinancing analysis, and preparing capital call memos.
 - Extensive researching and creation of in-depth white papers on different asset classes.
 - Fund Raising activities including assisting in creation of pitch books and investor request schedules during the raising of Harrison Street's second fund.
 - Quarterly and Annual reporting duties involving analysis and summarization of fund performance, IRRs, diversification, and general accounting information.
 - Performed so well that was asked to come back for a second summer as well as work part time during the school year.
- 8/2006 - 11/2006 **Menards Inc.** **Madison, WI**
Sales Floor Team Member
- Worked 15-20 hours a week at Madison West Menards while attending school
 - Assisted customers with their household problems by suggesting products and services
 - Used learned sales techniques to maximize profits while providing quality service to customers
 - Consistently met or exceeded sales goals
- 05/2006 - 08/2006 **Simcote Inc.** **St. Paul, MN**
Steel Factory Assistant / Forklift Operator
- 5/2005 - 8/2005 **Beltmann Group Inc.** **Roseville, MN**
Dispatch Assistant
- Worked full-time in the central dispatch office of Beltmann Group Inc. which is the largest agent of North American Van Lines - a household, logistics, and commercial relocation company.
 - Used the North American Van Lines computer system to find drivers around the country to fill unassigned jobs.
 - Established a network of agencies via cold calls, referrals, lead generation, and record keeping in order to find drivers for specific assignments.
 - Assisted dispatch and management in daily activities.
 - Worked in an office setting with daily and weekly meetings with management, etc.
- INTERESTS** Real Estate Club (09/2006 - Present), Finance and Investment Society (09/2006 - 12/2006), Society of Personal Investment (09/2006 - 12/2006)
Competitive Sports (Captain of Intramural Hockey Team - Four Semesters), Guitar, Traveling

Ryan Schmidt

rschmidt1@wisc.edu
Home (608) 332-8928
12 Langdon #6
Madison, WI 53703

OBJECTIVE

To obtain an entry level real estate analyst position.

EDUCATION

UNIVERSITY OF WISCONSIN-MADISON

Bachelor of Business Administration Degree, December 2008
Double Major: Real Estate; Finance, Investment, and Banking
Real Estate GPA 3.5/4.0 Finance GPA 3.3/4.0 Overall GPA 3.2/4.0

Study Abroad: National University of Singapore, Spring 2007

Activities: Real Estate Club, Flag Football, Intramural Hockey, Intramural Basketball, Career Development Association

VALUATION COURSEWORK

Security Analysis

- Built discounted free cash flow, abnormal earnings, and EVA models to value Costco and Harley Davidson.
- Designed a revenue model to forecast sales from new store growth.

EXPERIENCE

Summer 2007 and
Summer 2008

Jahn, Busche, Davis, and Dallen

An Ameriprise Financial Private Wealth Advisory Practice, Brookfield, WI
Private Wealth Management Intern

- Developed a comprehensive financial plan for a \$3.5 million account that addressed client's retirement funding, insurance needs, and children's college funding.
- Member of a 3 person team managing 300 clients with \$110 million in assets.
- Utilized Morningstar research tools to model portfolio's risk profiles and back-test various investment strategies.
- Researched stocks, mutual funds, bonds, and ETFs to find appropriate products for client's risk tolerance.
- Performed strategic asset allocation using Frontier Analytics platform.

10/2005 – 3/2006

DeForest High School Varsity Hockey, DeForest, WI
Assistant Coach

- Led team to first conference championship after team finished in last place the previous year.
- Completed 15 credits while working 20 hours/week to finance education.
- Commended by athletic director for excellent performance and effective coaching style.

ACTIVITIES

University of Wisconsin-Madison Career Development Association

President

- Responsible for directing and managing all aspects of 20 member organization.
- Orchestrated 6 project teams which successfully launched 10 new career related events.
- Launched a new marketing plan that helped build a universal brand image.

GLOBAL PROFILE

- Traveled extensively throughout the emerging markets of SE Asia.
- Worked in multicultural teams in Singapore to successfully complete academic projects.

INTERESTS

Badger Sports, Jet Skiing, Wakeboarding, Guitar, Traveling, Working to learn piano

Andrew J. Twito

Home Address: 3828 Hunters Overlook, Eagan, MN 55123

Current Address: 223 W. Gilman St., Madison WI 53703

(651) 247-8886 twito@wisc.edu

EDUCATION UNIVERSITY OF WISCONSIN-MADISON

Madison, WI

Bachelor of Business Administration degree, December 2008

- Double Major: Real Estate and Urban Land Economics; English
- GPA = 3.53/4.00 Dean's List 2 semesters

EXPERIENCE STUART COMPANIES

05/2008-09/2008 *Intern*

Bloomington, MN

- Analyzed operations procedures for 36 multifamily rental buildings ranging from 20 to 360 units auditing water use, telecom services, and taxes.
- Developed marketing strategies and assisted in day-to-day operations at numerous properties.

MARCUS & MILLICHAP REAL ESTATE INVESTMENT SERVICES

Bloomington, MN

05/2007-09/2007 *Brokerage Intern*

- Assisted Associate Broker with all aspects of the brokerage continuum including building a database, finding rent comparisons, and underwriting proposals.
- Examined lease agreements, title commitments, purchase agreements and letters of intent.

PORTA BELLA ITALIAN RESTAURANT

Madison, WI

08/2006-05/2008 *Wait Staff and Bartender*

- Work in a professional atmosphere with a customer oriented management team.
- Serve customers efficiently while interacting with clientele to engender a positive experience.

UW FOUNDATION

Madison, WI

08/2005-01/2006 *Fundraising Representative*

- Contacted 25 alumni three days a week raising funds for campus building projects and initiatives.
- Established communication and negotiating skills through training and periodic performance reviews.

ACTIVITIES ST. MARY'S SUMMER CAMP

Macgregor, MN

06/2004-06/2007 *Summer Camp Counselor*

- Head counselor in charge of 30 children ages 7-17 for 1 week each summer.
- Served as intermediary between children, parents, and executive camp staff.

SIGMA CHI INTERNATIONAL FRATERNITY

Madison, WI

08/2004-Present *Greek Week Chair/ Member*

- Cooperated with a sorority to organize events such as blood drives and student awareness groups.
- Participate in community service through The Children's Miracle Network and Habitat for Humanity.

DEPARTMENT OF NUTRITIONAL SCIENCE

Madison, WI

08/2005-01/2006 *Peer-Discussion Mentor*

- Led peer group of several students in a pilot program to personalize an online course.
- Met with professor and facilitated discussion twice a week for a semester.

PROJECT MEXICO

Tijuana, Mexico

07/2000-07/2004 *Volunteer*

- Raised funds to build homes in Mexico for one week each summer.
- Led teams of several people in third and fourth years to complete homes in an organized manner.

INTRAMURAL SPORTS – FLAG FOOTBALL AND VOLLEYBALL

Madison, WI

08/2004- Present *Captain*

- Organize teams of 7-15 and coordinate league play throughout the season.

REAL ESTATE CLUB; ORTHODOX CHRISTIAN FELLOWSHIP; HOOFERS SKI AND SNOWBOARD CLUB

SKILLS

Experienced with Microsoft Excel, PowerPoint, and Word

Tyler Ross Veit

EDUCATION:

University of Wisconsin-Madison

Student [9/04– 12/08]
Bachelor of Business Administration
Major 1: Finance, Investment and Banking
Major 2: Real Estate and Urban Land Economics
Overall GPA: 3.71
Business/Econ GPA: 3.76
Dean's List Six Semesters

Bocconi University, Milan, Italy

Exchange Student [2/07-6/07]

EXPERIENCE:

Miller Capital Advisory, Inc. Skokie, IL

Acquisition Intern [5/08-8/08]

- Provided active support with due diligence process, primarily in reviewing and analyzing leases.
- Updated valuation models for assets worth over \$1 billion.
- Assisted in valuing two real estate acquisitions valued at over \$260 million.
- Created acquisition summary binder to be presented to investors.
- Modeled percentage rent and CAM expenses in Argus and Excel.
- Created department store anchor study to evaluate market performance.
- Modeled loan amortization schedules in Excel.

Dominium Development & Acquisition LLC, Plymouth, MN

Development Intern [6//07-8/07]

- Conducted market rent studies to justify rental rates/increases.
- Worked with developers in acquiring portfolios throughout the country.
- Created sales comparison presentations to be used in meetings with the principals of the company.
- Modeled pro forma in Excel to value properties within portfolios.
- Examined partnership agreements and noted pertinent information.
- Valued general partnership interests in currently owned properties in the event of a sale or liquidation.
- Conducted cash flow waterfall analysis for currently owned and potentially acquired properties.

ACTIVITIES:

University of Wisconsin-Madison Real Estate Club

Member [9/06-present]

- Attend biweekly meetings with industry professionals as guest speakers.

Sigma Alpha Epsilon Fraternity, Madison, WI

Social Chair [Spring 2006]

- Created a social calendar and implemented it throughout semester.

Rush Coordinator [Fall 2005]

- Developed and implemented a multiple week rush calendar.
- Conducted rush meetings and delegated tasks.

Homecoming Chair [Fall 2005]

- Delegated responsibilities for necessary tasks.
- Attended meetings and communicated pertinent information to chapter members

Intramural Athletics, Madison, WI

Member [9/04-present]

- Competitive league men's soccer and hockey

SKILLS:

Word, Excel, PowerPoint, mathematical reasoning, written and verbal communication