

Anthony Thomas McGibbon

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651-269-5172

Home Address

5147 Fairpoint Drive
Hugo, MN 55038

Campus Address

1118 Bowen Court
Madison, WI 53715

EDUCATION

University of Wisconsin-Madison, Madison, WI

Bachelor of Business Administration degree, December 2009

Triple Major: Real Estate and Urban Land Economics; Finance, Investment and Banking; Management and Human Resources (Entrepreneurship track)

GPA: 3.32/4.00

EXPERIENCE

UW Geography Library, Madison, Wisconsin

Librarian (September 2007 - Present)

- Open, close and independently operate library
- Provide customer service for students and faculty

Robert Carr and Associates, Commercial Contractor, St. Paul, MN

Site Worker (June 2006 – September 2008)

- Assisted project managers with valuation of construction projects
- Coordinated delivery of equipment and supplies to job sites
- Performed construction tasks including demolition, framing, and installing office equipment

Vector Marketing, St. Paul, MN

Sales Associate (May 2006 - August 2006)

- Contacted about 30 potential clients and coordinated sales meetings
- Educated clients on products and helped them decide what was best for them
- Wrote sales invoices and coordinated shipment of products
- Maintained relationships with customers and ensured their ongoing satisfaction with the product

ACTIVITIES

Real Estate Club (September 2007 – Present)

- Regularly attend and participate in meetings and networking opportunities
- Attended club trip to New York City in February, 2008
- Networked with many professionals in New York City and experienced the nature of the real estate industry firsthand

UW Real Estate Mentorship Program (September 2008 – Present)

Entrepreneurship Association (September 2007 - Present)

- Regularly attend and participate in meetings and events

Phi Beta Lambda - FBLA (September 2006 - May 2007)

Manager, St. Croix Valley Summer Hockey League (Summers '06, '07, '08)

- Organize team, manage scheduling and finances

Volunteer, Metro Therapy (Summers '05, '06, '07)

- Helped at camp for special needs children
- Organized and led activities for 10-15 children, ages 2-11
- Cared for each child depending on their specific diet and medication needs
- Assisted certified therapists with therapy for the children

Volunteer, University of St. Thomas Tutoring Program (Spring 2006)

- Tutored class of 20 2nd and 3rd graders in underprivileged school

Intramural Hockey (Fall 2006 - Present); Washington County Library Volunteer (Summer 2005); St. Andrews Church Daycare Volunteer (Summer 2004)

SKILLS

Microsoft Excel, Word, PowerPoint, Access; Completed training in Argus

MARA MERUTKA

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EDUCATION	University of Wisconsin - Madison Bachelor of Business Administration, December 2009 Double Major: Finance, Investment & Banking; Real Estate & Urban Land Economics GPA: 3.7/4.0	Madison, Wisconsin August 2005 - Present
HONORS	<ul style="list-style-type: none">- Undergraduate Business School/Real Estate Department Scholarship- Patricia O'Brien Frechette Scholarship- Dean's List (3 semesters)- National Society of Collegiate Scholars	
EXPERIENCE	Credit Suisse <i>Private Banking Summer Analyst</i> <ul style="list-style-type: none">• Evaluated security portfolios of new clients by identifying investments to keep in portfolio that matched the group's investment platform while reviewing the tax consequences of potential changes• Attended, summarized and reported on real estate private equity and distressed security fund quarterly calls• Assessed private equity opportunity in sub-Saharan Africa by analyzing data on growth trends in Africa and information about fund. Completed necessary syndicate and subscription documents for clients• Created and edited monthly commentary for clients using PowerPoint under a tight schedule BMO Capital Markets <i>Investment & Corporate Banking Shadow Participant</i> <ul style="list-style-type: none">• One of four UW-Madison business students selected to participate in three-day shadow program• Joined analysts and upper management to evaluate prospective deals and assessed financial models in a variety of industry and product groups, including real estate• Analyzed viability of potential lending opportunity through case study Zeller Realty <i>Commercial Real Estate Investments Intern</i> <ul style="list-style-type: none">• Completed in-depth rent variance Excel analyses on acquired office properties• Researched potential investment opportunities in the Midwest• Compiled necessary information for Request for Financing proposal• Assisted with coordination of presentations and sat in on investor meetings with executive team• Developed assumptions from ARGUS to create potential property investment financial models• Helped with writing and editing Information Memorandums for prospective investors eBay Business <i>Sole Proprietor</i> <ul style="list-style-type: none">• Established and grew retail business that sold trendy clothing on eBay.com• Researched business management basics, marketing and e-business independently• Registered Tax ID number and interfaced with lawyer and accountant to ensure proper documentation and records were submitted. Managed business while balancing a full academic schedule	Chicago, IL Summer 2008 Chicago, IL January 2008 Chicago, IL Summer 2007 Golf, IL June 2005 - September 2007
ACTIVITIES	Investment Banking Club <i>Elected Member</i> <ul style="list-style-type: none">• Research and report on current events for weekly discussions with fellow members• Acquire knowledge of valuation techniques, market trends and various aspects of banking• Network with club alumni and other professionals who work in investment banking Real Estate Club <i>Member</i> <ul style="list-style-type: none">• Participate in guest lectures and information sessions given by leaders of the real estate industry• Network with undergraduate peers, graduate students and real estate professionals Alpha Chi Omega Sorority <i>Vice President of Finance</i> <ul style="list-style-type: none">• Managed all bank account activity and annual budget of over \$524,000• Collected dues of more than 130 members and served as member of Executive Board• Responsible for writing payroll checks/paying house, utility and rent bills Semester at Sea <ul style="list-style-type: none">• Circumnavigated the globe with field programs in Puerto Rico, Brazil, South Africa, Mauritius, India, Malaysia, Vietnam, Hong Kong, China, Japan, Hawaii and Costa Rica• Studied topics in international business and international law, volunteered in orphanages and communities Kahr Real Estate ARGUS Course; CBRE Shadow Day; Intramural Soccer; Society of Personal Investments; Southern Wisconsin Investment Club; Adopt-a-Family Coordinator; Lowell Elementary School Volunteer	September 2007 - Present January 2006 - Present August 2005 - Present January 2007 - December 2007 January 2008 - May 2008

Jared D. Murphy

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Education: **University of Wisconsin-Madison** Madison, WI
Bachelor of Business Administration degree, December 2009
Double Major: Real Estate and Urban Land Economics; Management and Human Resources
Overall GPA: 3.2/4.0

Experience: **University of Wisconsin Business School** Madison, WI
Instructional Technology Support (October 2007-Present)

- Respond to needs of professors with classroom technology needs.
- Fix problems with personal computers, projectors, document cameras.

The Angelic Brewing Company Madison, WI
Bouncer (November 2006-March 2007)
Bartender (March 2007-July 2008)

- Started as bouncer was promoted very quickly to bartender.
- As bartender provided excellent service during peak night hours.
- Worked with five other bartenders at a time. Had to work together to be successful and have a profitable night.

UW-Madison Real Estate Valuation Project Madison, WI
Team Member (January 2008-May 2008)

- Valued a mixed-use building (commercial and residential) using three main techniques of valuation and presented our findings.
- Worked in a team of four and succeeded getting an A on the project.

Village of Ellsworth-Street Department Ellsworth, WI
Public Works Maintenance (Summer 2003-Summer 2007)

- Operated different types of machinery (lawn mower, tractor, bobcat, bull dozer, dump truck, pay loader)
- Was parks keeper. Mowed grass, watered flowers, kept clean.
- Worked on many different jobs and have acquired many skills such as: carpentry, welding, cement pouring, asphalt maintenance, etc.

Activities: Real Estate Club
UW Club Baseball Team

Matthew P. Rawlsky

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Home Address

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Fond du Lac, WI 54935

Campus Address

306 N Prospect Ave.
Madison, WI 53726

EDUCATION

UNIVERSITY OF WISCONSIN-MADISON Madison, Wisconsin
Bachelor of Business Administration, December 2009
Double Major: Finance, Investment, & Banking;
Real Estate & Urban Land Economics
Overall GPA 3.6/4.0. Dean's List (2 semesters)

EXPERIENCE

Dominium Development & Acquisition, LLC Plymouth, MN
Development Analyst Intern (01/09 – 05/09)

- ♦ Analyze project feasibility.
- ♦ Assist development team with property acquisitions.

Northwestern Mutual Financial Network, Middleton, WI
Financial Representative Intern, (05/07 – 05/08)

- ♦ Achieve Wisconsin Insurance License for Life and Accident & Health insurance.
- ♦ Schedule meetings with prospective clients.
- ♦ Conduct personal-needs analysis with prospective clients.
- ♦ Collaborate with senior financial representatives to create a comprehensive financial recommendation addressing client's needs.
- ♦ Educate clients of financial recommendations and process to implementation.

The Madison Concourse Hotel & Governor's Club Madison, WI
Front Desk Agent (05/08 – 12/08)

- ♦ Greet and welcome guests to Madison.
- ♦ Provide optimal customer service, answer questions, address guest complaints and resolve issues.
- ♦ Provide concierge and bellman services when needed.

National Exchange Bank & Trust, Fond du Lac, WI
Bank Teller, (06/05 – 08/06)

- ♦ Assist customers daily and answer or refer their financial questions.
- ♦ Efficiently process banking transactions such as deposits and loan payments.
- ♦ Balance a cash drawer daily with an average balance of \$10,000.

ACTIVITIES

University of Wisconsin Marching Band (09/05 - Present)

Trumpet Section Leader (08/08 – Present)

- ♦ Instruct and critique sophomore trumpets' marching and playing precision.
- ♦ Conduct and participate in daily two-hour practices.
- ♦ Perform weekly at Wisconsin football and volleyball games.

University of Wisconsin Real Estate Club (8/06 – Present)

Community Service Chair (08/08 – Present)

- ♦ Organize volunteer events with Habitat for Humanity.
- ♦ Determine feasibility of multiple volunteer events and arrange event if adequate interest.

SKILLS

Working knowledge of Microsoft Office Suite, including Word, Excel, Powerpoint and Publisher. Familiar with Argus.

JORDAN C. STALEOS

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Permanent Address:
N27 W29979 Maple Ave.
Pewaukee, WI 53072
(262) 367-5445

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staleos@wisc.edu

EDUCATION

The University of Wisconsin-Madison School of Business:
-Real Estate and Urban Land Economics – Fall 2009

- UW-Madison GPA 3.7/4.0

Instituto Tecnológico y de Estudios Superiores de Monterrey (ITESM):
-Monterrey Campus, Mexico Exchange program – Spring 2008

WORK EXPERIENCE

Internship at Grupo4S, Spring 2008
-Monterrey, Mexico-based Marketing firm

- Developed English version of presentation for EMBARQ, a NGO working to solve transportation problems in major urban cities around the world. Current projects include work in USA, Mexico, China, Turkey, Brazil and India

Internship at Ogden & Company Inc., Summer 2007
-Milwaukee-based, full-service Real Estate Firm

- Property Management Division
- Worked closely with CPM Alita Burish on 3 receivership properties located in the inner-city

Consumer Electronics Corp., 2000-present
-Milwaukee-based musical instruments importer (family business)

- Warehouse, Packing, Returns Refurbishing, Vendor 7-Mile Fair, Excel Spreadsheets
- Attended NAMM trade shows in Anaheim, California

ACHIEVEMENTS

Captain High School Basketball Team
Badger Boys State 2004
BERMUN – Berlin, Germany Model United Nations Conference 2004
Black Belt Karate (12 years of martial arts training)

ACTIVITIES

Study Abroad – Mexico
UW Real Estate Club
UW-Madison Hoofers Ski and Snowboard Club (Instructor)
UW-Madison Budo Club
Tennis, Golf, Traveling

REFERENCES

John Galanis – Galanis, Pollack, Jacob & Johnson (414) 271-5400
Alita Burish – Ogden & Company Inc. (414) 270-6362